



**For more information on the VistaCare transaction please contact:**

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**RA Capital Advisors LLC is pleased to present another successful transaction closing.**



## **Transaction Highlights**

- ❑ The RA Capital Advisors engagement began with a comprehensive strategic review and assistance in developing a restructuring plan, which culminated with the successful sale of VistaCare, Inc. to Odyssey Healthcare, Inc.
- ❑ The combined company will be positioned as a clear hospice industry leader.
  - Owns or operates 110 locations in 31 states, with an average daily census of more than 12,000
  - Benefits from economies of scale
  - Generates value through synergies in cost structure
- ❑ The transaction resulted in an attractive valuation for VistaCare shareholders.
  - Competitive broad auction process
  - Thoughtful approach to shareholder/employee/patient issues
- ❑ Reinforces RA Capital Advisors' position as a leading financial advisor.



## **About RA Capital Advisors**

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RA Capital Advisors is a private investment bank. Our differentiated advisory model is focused on building long-term relationships that create value for our clients. Artful positioning of companies and deal structuring are core competencies that have led to the execution of transactions by our firm and its principals totaling more than \$60 billion.

Participation by senior professionals at virtually all stages of the transaction ensures that our clients receive the sophistication and expertise of leading Wall Street advisors with the intense, senior level attention of a private investment bank.

The best interests of our clients always come first: we work with management and the Board to help determine the best course of action. If a transaction is appropriate, we help minimize management distraction and ease the complexity of the process. In contrast, if a transaction is not in the Company's best interest, we will advise against it.

## **About VistaCare, Inc.**

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VistaCare is a leading provider of hospice services in the United States. Through interdisciplinary teams of physicians, nurses, home healthcare aides, social workers, spiritual and other counselors and volunteers, VistaCare provides care primarily designed to reduce pain and enhance the quality of life of terminally ill patients, most commonly in the patient's home or other residence of choice.

## **About Odyssey, Inc.**

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Based in Dallas, Texas, Odyssey is one of the largest providers of hospice care in the country in terms of both average daily patient census and number of locations. Odyssey seeks to improve the quality of life of terminally ill patients and their families by providing care directed at managing pain and other discomforting symptoms and by addressing the psychosocial and spiritual needs of patients and their families.

*Past performance may not be indicative of future performance or success.*